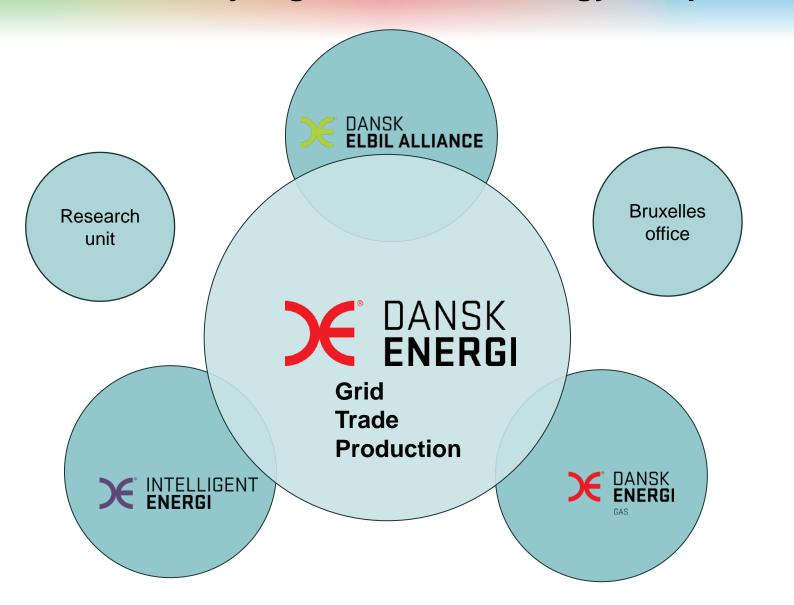


We are an industry organisation for energy companies



5 challenges of the Danish power market

- 1. Markets do not incentivise new investment
- 2. Low availability on interconnectors limit trade
- 3. Legislation not suited to handle new market conditions
- 4. Increase use of renewable production
- 5. Internal market needs to take next steps

Challenge 1. Market prices do not incentivise new investment

Spot price, Western Denmark

Ore/KWh, 2006-2015

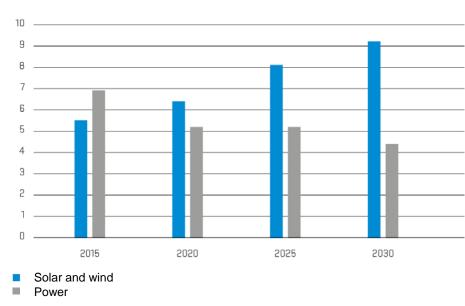


Average monthly spot prices in DK1, 2006-20015

Source: Nord Pool Spot

Capacity development

MW, 2015-2030

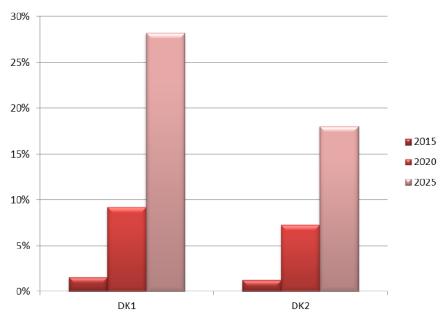


Source: Energinet.dk, Markedsmodel 2.0, september 2015.

Capacity closure Strong increase in import dependence

Danish Import dependence

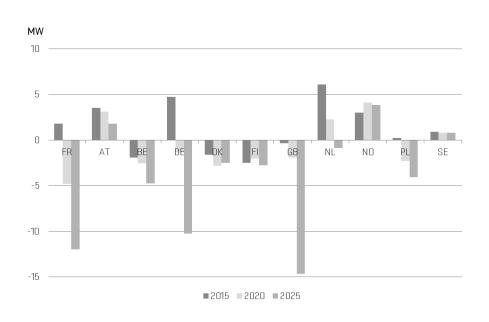
2015-2025



Source: Danish Energy Agency, 'Elforsyningssikkerhed i Danmark 2015'.

Surplus capacity

2015-2025

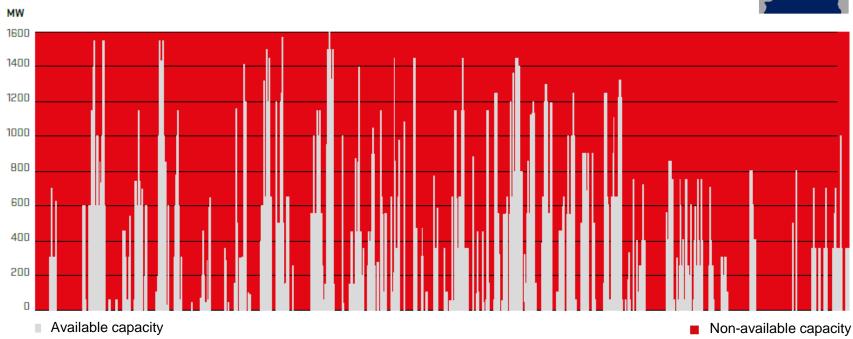


Source: ENTSOE. System Adequacy Forecast 2014 – 2025. Conservative scenario.

Challenge 2. Low availability on interconnectors limit trade

Available capacity on interconnector from Western Denmark to Germany



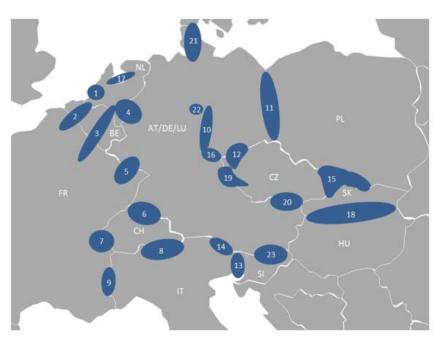


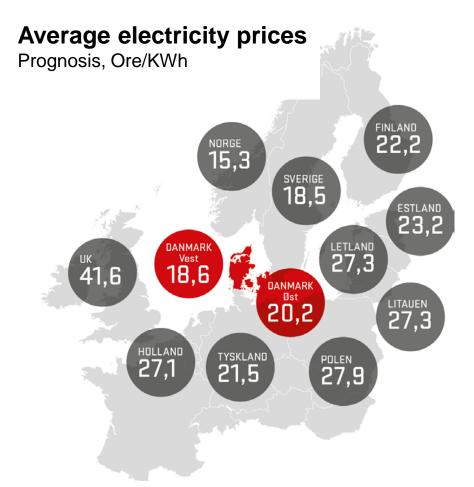
Note: Data shows availability on interconnector for first half of 2015

Source: Energinet.dk

Congestions not just a Nordic problem

Congestions





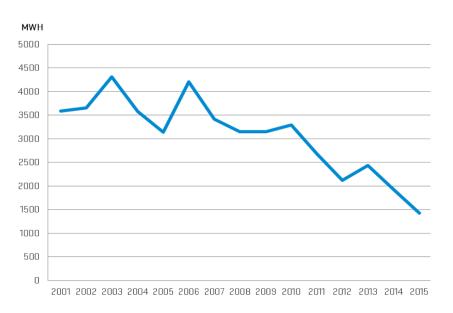
Source: ENTSOE

Source: Syspower, Energomix, Nasdaq OMX

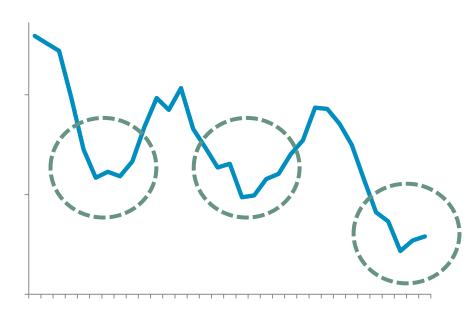
Challenge 3. Legislation not suited to handle new market conditions

Average production in power stations

MWh/h



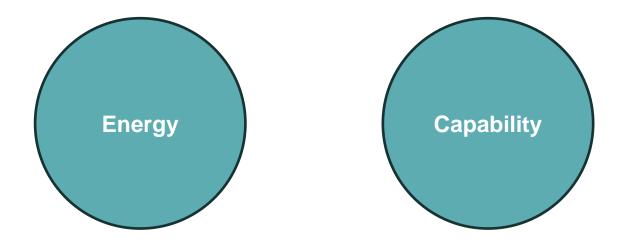
Seasonal fluctuations in production



Source: Energinet.dk, Udtræk af markedsdata

Source: Energinet.dk, Udtræk af markedsdata

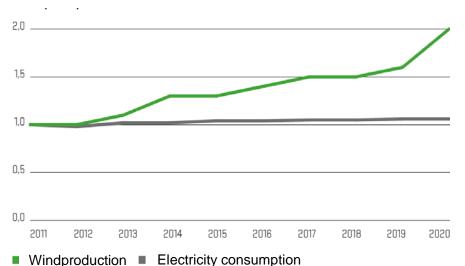
New products needs to be marketed



Challenge 4: Increase use of renewable production

Increasing wind production Stagnatation in consumption

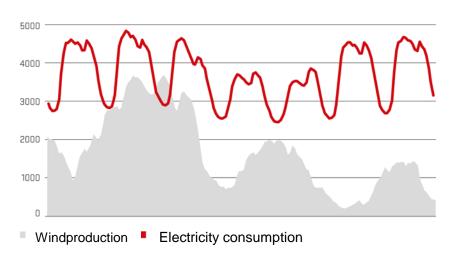
Index 2011 = 1



Source: Energinet.dk, Analyseforudsætninger

Large differences between windproduction and comsumption

Timespan 1 week, MWh/h

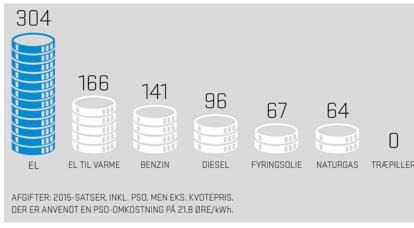


Source: Energinet.dk, Udtræk af markedsdata

Good initiatives limited by levies Electricity highly taxed

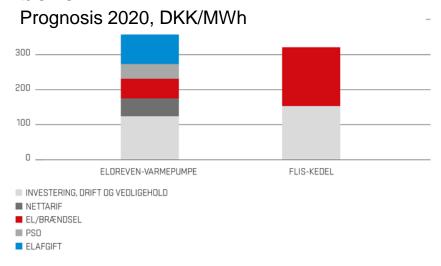
Levies by fuel

Prognosis 2015-2025, DKK/GJ



Source: Danish Ministry of Taxation

Heat pumps vs. biomass-fired boiler



Source: Danish Energy Association

Challenge 5. Internal energy market not always moving in same direction

- Market rules gradually harmonised through Network Codes
 - Day- ahead coupled since 2014
 - Intra day markets progressing
 - Ancillary service markets next step for EU electricity market integration
- National capacity mechanisms emerging
 - Understand concerns
 - Cross-border effects
 - Regional approach important
 - Denmark expected to implement peak load reserve from 2016



Source: Energinet.dk, Markedsmodel 2.0, 2015

Need a stronger regulatory framework

Coupling of ancillary service markets next step for European power market integration

Product	Market	Status 2015
Primary reserve; FNR/FDR	Common market DK1-SE	Succes!
	Common market DK2-DE	Succes!
Secondary reserve	Nordics	Pilot project
	Continent	Poor outlook
Regulating power	Nordics	Succes!
	Continent	Proposed start Jan 1, 2019 – unlikely

Source: Danish Energy Association

3 recommendations

MORE MARKET

- Markets for all products needed to operate to energy system
- Power stations need freedom to react to the market's price signals
- Market price to fully reflect value of flexibility

MORE ELECTRIFICATION

- Increase in wind production to be complemented by increase in use of electricity
- Make use of electricity and add flexibility to demand
- Heat pumps, electric boilers and EVs

MORE EUROPE

- 2050 targets to test internal market no country can do it alone
- Need for solutions at EU and regional levels
- More infrastructure + available capacity

